World Class Business Cities



Investment Guide 2022 Madayn

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The General Establishment for Industrial Estates - Madayn Molding. 200, Rusayl, Postal Code 124, Sultanate of Oman **Call Center: 700 170 24 +968**

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Welcome to Madayn

Who are we? (Madayn)

- The Public Establishment for Industrial Estates, today known as Madayn, was established in 1993
- The industrial march that began in the Sultanate with the establishment of Rusayl Industrial city in 1983.



World class business cities with an Omani identity based on partnership.

MISSION

An enhanced government role for comprehensive and sustainable economic and social development through partnership with the private sector to develop and operate business cities with integrated services, with a rapid response to changes based on the best solutions and technologies, that meet the needs and requirements of business, take into account environmental standards.





Why invest in Madayn ?

Because we put our partners at the top of our priority list in everything we always strive to meet their needs by providing a wide range of effective business setup packages

Setup Services

Free Trad Agreements

🔊 Gulf Cooperation Council - Customs Union

GCC – Singapore FTA Free Trade Agreement & Economic Integration Agreement (grants Omani products to enter Singapore without customs duties.)

Greater Arab Free Trade Area

United States – Oman FTA Free Trade Agreement & Economic Integration Agreement (exemption from customs duties on Omani products exported to the United States.)

GCC - European Free Trade Association FTA (Iceland, Liechtenstein, Norway, Switzerland) (Exemption of industrial goods, fish and other marine products exported from GCC countries to EFTA countries from customs duties)

Manpower

Cooperation with government agencies to provide qualified and trained workforce.

Rental

Ô,	Lease period of lands and facilities for up to
U U V	30 years, renewable for the same period
0	Right to waive the lease right for the remaining period of the contract.
•	The right to sell the assets and facilities based on the leased land.
£ô	Right to mortgage the buildings and installations constructed on the leased plot.
292	Right to involve new partners in the lease contract.
/	\mathbf{N}
E	xemptions
<u>-</u>	Income tax exemption for 5 years.
÷.	Exemption from customs duties and taxes on production inputs and machinery.
	There are no restrictions on imports, exports or sales.
	There are no restrictions on foreign exchange.
÷.	Corporate tax at a fixed annual rate
÷.	Customs duties at a flat rate of 5%.
	The franchise of public-private
B	partnerships is up to 99 years.
(P)	100% ownership.
	Environmental studies for industries in
	category B are not required.



50% discount on environmental permit fees



Madayn offers services in a fast delivery and transparent environment that is 'easy to do business with' through electronic and physical One-Stop Shop: Masar Service Centres. Additionally, Masar team highlight our affordable premium solutions of spaces designed to help you thrive:

Communication and Electronic

Madayn provides key services to meet the expectations of our investors and partners through adopting smart services to ease procedures and services:





E-Mssar

- Application for a new investment
- A map system that is used to manage and view Madayn locations (estates, land, building, office) and view tenants who invest in these locations



🖆 🖵 Call center and customer care



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Service Provider

Madavn features developed infrastructure and advanced utilities to serve investors and clients:

	Contractor and consulting offices
ł	Environmental consulting companies
ĝ¢	Providing maintenance, security and protection services
P	Infrastructure (to connect water - electricity - communications – gas
(D)	Medical Services
ŝ	Banking Services

Shipping Services



Additional Benefits

Designed to contribute to the growth and sustainability of your businesses, our exceptional benefits include:

	"Omani campaign " membership
Ø	Madayn Industrial Innovation Academy
Q	Mizah Marketing and Business Development
1999 D	Mubadrah Comprehensive Services L.L.C
1990	Shumookh investment and services

Your startup journey begins here

To setup a new business and move your project growth to next stage, all you need is to allocate your land in one of our industrial cities by following the below steps easily within timely manner:

Apply for the oppourtunity:



 A color image of the facility's banner with sizes specified.



Companies and Legel Intities

The legal forms of a commercial company in the Sultanate of Oman vary, regardless of whether it is an institution or a partnership

Tadhamon Company

- Image: Second state of the company includes at least two partners

 Image: Second state of the minimum required capital for a joint liability company is 3,000 Omani riyals.
 - 2 One of them is an Omani or a Gulf national, whether or not this citizen is from a privileged country.

Joint Stock Company (Public / Closed)

At least 3 members of the founding committee represent 60% of the company's capital if the company is to
 be subject to foreign investment rules

Limited Liability Company

At least two investors

The minimum required capital for a limited liability company is 20,000,000 Omani Riyals.

One person company



Only the investor himself can submit an application for the establishment of the sole proprietorship / sole trader



Have an active PKI Identification Card or an active PKI Resident Card.

Our solutions

Madayn offers you the ideal facility at your journey of development, starting from co-working spaces to full-scale industrial facilities. Currently operating under Madayn umbrella 10 thriving cities, a free zone, and a technology park with the latest international standards.

Logistics (warehouses)

- commercial



S Value rent

3 OMR per (sqm) annually

Residential



2 OMR per (sqm) annually

Industrial





1 OMR per (sqm) Excluding Al Mazunah Free Zone 1.250 OMR per (sqm) Al Buraimi Industrial City 0.500 OMR per (sqm)

Metal Warehouses





(estimated cost per square meter/10) X area

Automobile showrooms



3.500 OMR per (sqm)

Office space



S Value rent

7 OMR Fitted Office space per (sqm) per month6 OMR Shell and Core space per (sqm) per month37.500 OMR (sqm) per month

Infrastructure developer





Depending on the size of the developed area

Installations and buildings for different uses





(estimated cost per square meter/10) X area

- *Prices increase every five years by 15%
- *Lease contract with yearly renewal up to 30 years
- * All developer contracts extend for 99 years



Masar Service Center

Masar Service Centre

Masar Service Centre presents a One-Stop Shop available in Madayn's network of industrial cities. Masar adopts latest technology systems to serve investors and overcome challenges in cooperation with various authorities in the Sultanate of Oman. Masar also plays a key role in facilitating all procedures related to project localisation, and obtaining licenses, approvals and permits required to establishment of new businesses.

Communications and electronic service center

Our Call Centre team work to support Masar Service Centre by responding to enquiries in a timely manner with the aim of facilitating investment process and supporting investors through:

Receiving all incoming calls, whether from investors, companies, or those interested to know more about Madayn.

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Providing beneficiaries with information and data as required.



Answering all incoming enquiries and complaints.

Featuring appointment reservation service via phone application to streamline the queue process and speed up transactions.

- Automatically books you in the queue before arrival.
- Send a text message with the available counter number to serve you immediately.

Our Masar Service Centres provide a range of services divided into three parts:

Business set up Services

(6) Operational Services





New Business Set Up

1 New Investment Request

This service enables the investors to submit applications for a new project and our team will guide you from filling out your application all throughout submission, ensuring that all requirements are met.

Investment request service



3 Activity License Certificate (Industrial License)

The application for Activity License Certificate (Industrial License) shall be submitted through the Invest Easy website: **https://www.business.gov.om/ieasy/wp/en/** in order to start construction



* The license is reviewed and approved through the Masar Service Center in the Industrial City.

OMR * No. of activities)



4 Environmental permit

Service of obtaining an environmental permit to practice a specific activity after ensuring its environmental safety with the obligation to prepare an environmental impact assessment study with one of the environmental consultancy offices approved by Environment Public Authority



Required Documents

- Title deed or a lease contract and the krooki of the site
- Approval copy from Madayn
- Approval of Ministry of Commerce, Industry and Investment Promotion, indicating the annual production capacity for industrial projects.
- Approval of Energy and Minerals indicating the coordinates of the site for mining projects.
- Environmental impact assessment study.





Oprational Services

1 Lease Contract

Online service for local and foreign investors to submit their investment applications to rent a property within one of Madayn's industrial cities.

New Lease Application







4 Sub- Lease

Request to lease the existing facility to sub-tenants within the industrial cities



- Agreement concluded by and between both parties.
 Copy of Civil Defense Certificate
- of the Lessor.
- Copy of Insurance Policy of the Lessor.



5 Engineering Drawings Approvals

A service that allows all tenants at Madayn to submit an application for approval of engineering drawings for construction.



Required Documents

- Message from the investor.
- A letter of responsibility from the consultant.
- Three copies of engineering drawings.
- A copy of the civil defense approval.
- A copy of the approval of the General Authority of Civil Aviation if the height exceeds 12 meters.
- Supervision letter from the consultant (if any).
- A copy of the company's registration certificate.



e

Omani Riyals

Reviewing and approving

Baizas per square meter

and not less than (200)

Revising engineering

drawings for the second

meter, and not less than

(100) Omani Riyals

time (75) Baizas per square

engineering drawings (150)



48 hours



6 Construction Permit

This service enables the investors to submit applications for constructions within the same industrial city.

Contractor work permit



7 Building Permits

from the consultant.

This service enables the investors to request for approval of a building permit to establish a project in the allocated land according to the lease contract.





9 Activity License Types

We offer a wide range of license types covering a wide range of activities:



License of small restaurants and clearance offices (Projects certified by the Public Authority for Small and Medium Enterprises
 Development, provided that investment volume does not exceed OMR 50,000 and the leased area does not exceed 1,000 square meters)

Modification of license details: 25% of License fee

Issue Activity license certificate



10 Advertising Signs & Marketing Permits







11 Service Provider

The service of approving the electricity or water service request form sent from the region to the competent authority to connect.

sewage services			
	Fee 1 Baisa/ gallon of water consumption	Duration 48 hours	
Wate	r service connection		
	Fee () 100 OMR ()	Duration 48 hours	
Gas s	ervice connection		
	Fee (*) 100 OMR (*)	Duration 48 hours	
Wate	r Consumption		
	Fee (Section 2014)	Duration 48 hours	
Gas C	onsumption		
	Fee If a x gas price in USD specified by supplier = Baisa per cubic meter.	Duration 48 hours	
Electr	icity consumption		
	Fee 12 Bz from August to March 24 Baizas from April to July	Duration 48 hours	

- Reconnection of services after being disconnected from service providers 0. Omani riyals.
- In the event that the electricity consumption is equal to or exceeds 10.... kilowatt-hours per hour during the last IP months, the tariff system will be applied in calculating the CRT service.

12 A	dditional Services Permits		
Perm	it for ATMs and similar self-service machines		
	Fee OMR 500 Additional fees for public locations: OMR 200		payment process Once
Clean	ing services		
	Fee 201 OMR	Ð	payment process
Trans	portation Agent		
	Fee 500 OMR	9	payment process
Good	s handling contractor permit		
	Fee 200 OMR		payment process
Custo	ms clearance permit		
	Fee 100 OMR		payment process Annually
Resid	ence permit for contractor's labor camp within the leased plot		
	Fee 500 OMR		payment process

Residence permit for contractor's labor camp outside the leased plot			
•3•	Fee 🕒	payment process	
	500 OMR + 3 OMR per square meter of the area on which the dwelling is built	Once	
Servi	ce path permit, excluding excavation permit		
	Fee	payment process	
	5 Omani riyals per linear meter annually	Once	
Repa	iring communication antennas (and similar objects on rooftops)		
	Fee	Duration	
	1,000 OMR	Once	
Perm	it of excavation works including cutting an asphalt road		
	Fee 🕑	Duration	
	100 OMR	Once	
Perm	it for installation of communication towers		
	Fee	payment process	
	2,000 OMR + 40 OMR per square meter of allotted space	Land rent per year	



Partnership Services

Industrial exemption request

Decisions made for the companies/establishments holding industrial license to be exempted from duties and customs fees that are imposed on their machines, equipment, spare parts, raw materials, initial materials, and wrapping and packing materials for their production lines. These decisions are being made to enhance the commercial, industrial and investment scene in the Sultanate of Oman.



Conditions

The necessity of obtaining an industrial license for the company or institution applying for an industrial exemption.



- Commercial register papers.
- Industrial license papers.
- Request letter indicating the type of exemption (machines, equipment or raw materials).
- Put the symbols, names and quantity required for materials, machines and equipment for the specified period.
- Signature Model .

Procedures

6

- Submit an application through the Bayan system window of the Ministry of Commerce and Industry to study theapplication.https://www.customs.gov.om/dgcportal/ar/web/dgc/request-for-industrial-exemption
- Transfer the application to the Ministry of Finance and complete the procedures.
- Transfer the request to the joint committee to study the request for exemption decisions.
- > After the meeting of the three parties (the General Administration of Customs Ministry
- It is broadcast on the eligibility of the company to obtain the exemption or not.
- Completed applications are transferred to His Excellency the Minister responsible for financial affairs for approval and issuance of the ministerial decision.
- Issuance of the electronic decision and its application in the General Administration of

Income Tax Exemption

Receive and study exemption requests for new industrial establishments through the Industrial Registry Secretariat Department (Income Tax Section)



Conditions

- Submit application within 8 months from production start date

- Minimum investment of institution fixed assets is not less than 1,500,000 OMR

- Exemption period lasts for 5 years from production start date , non-renewable

Required Documents:

- Exemption company letter request , attached with filled exemption form

- Industrial License
- Commercial Register Certificate
- Membership Certificate



How to apply:

- Receive a form, fill the forum and submit the application manually.

- Study the application by specialists
- Empties or reject the request and issue the decision from Ministry of Finance
- Contact the applicant by phone call



10 working days


Temporary work visa

Granted at the request of a local employer and under his responsibility to a foreigner coming to work on a temporary basis.



validity

From the date of stamping the visa on the passport



Number of trips

Multiple Trips



OMR 20



Duration

4months, 6 months, 9 months

Targeted

Foreign workers coming to the Sultanate

How to apply

Submit the application by filling out the electronic form on the Royal Oman Police website, provided that it is approved and certified by the employer or authorized signatory, and printed in Arabic for Arab nationalities and in English for non-Arab nationalities

https://www.rop.gov.om/OnlineServices/ eVisa/en/ApplyforVisaRenewal.aspx



- Two personal photos (4 x 6) cm.
- A copy of the foreigner's passport, valid for a period of no less than six months.
- Work permit issued by the Ministry of Labor with a copy of it for each application.
- Bring the medical examination card with a copy of it for those coming from some countries and certified by the Ministry of Health (India, Pakistan, the Philippines, Bangladesh, Indonesia, Sri Lanka, Egypt, Sudan, Ethiopia, the Syrian Arab Republic, Nepal)
- Attach a copy of the approval of the concerned authority for some professions such as: teaching professions, religious professions, media and medical professions, etc.
- If the foreigner has previously worked in the Sultanate of Oman and has not completed two years from the date of his departure, he must bring a biographical letter from his previous employer, provided that it is approved by the General Directorate of Passports and Residence.



Investor visa

It is granted to a foreigner who wishes to invest his money in the country, based on a certificate issued by the competent authority stating this. In the event that he wishes to reside and work in the company in which he will invest his money, he must obtain a work permit from the Ministry of Labor.



Validity

From the date of stamping the visa on the passport.

Number of trips

Multiple Trips



50 OMR

Duration

6 months

Targeted

Investors wishing to invest in the Sultanate

How to apply

Submit the application by filling out the electronic form on the Royal Oman Police website, provided that it is approved and certified by the employer or authorized signatory, and printed in Arabic for Arab nationalities and in English for non-Arab nationalities.

https://www.rop.gov.om/OnlineServices/ eVisa/en/ApplyforVisaRenewal.aspx



- Two personal photos (4 x 6) cm.
- A copy of the foreigner's passport, valid for a period of no less than six months.
- Work permit issued by the Ministry of Labor with a copy of it for each application.
- Bring the medical examination card with a copy of it for those coming from some countries and certified by the Ministry of Health (India, Pakistan, the Philippines, Bangladesh, Indonesia, Sri Lanka, Egypt, Sudan, Ethiopia, the Syrian Arab Republic, Nepal)
- Attach a copy of the approval of the concerned authority for some professions such as: teaching professions, religious professions, media and medical professions, etc.
- If the foreigner has previously worked in the Sultanate of Oman and has not completed two years from the date of his departure, he must bring a biographical letter from his previous employer, provided that it is approved by the General Directorate of Passports and Residence.





It is granted by the competent authority at the request of a local employer to people with high professions and businessmen. It is also granted by the representations of the Sultanate of Oman abroad in coordination with the competent authority - the General Directorate of Passports and Residence. And that the age should not be less than (21) twenty-one years. The investor or partner must obtain approval from the Ministry of Commerce and Industry to invest within the Sultanate of Oman.



Validity

.From the date of stamping the visa on the passport

Number of trips

Only one Trip



OMR 30

Duration

months 6

Targeted

Investors wishing to invest in the Sultanate

How to apply

Submit the application by filling out the electronic form on the Royal Oman Police website, provided that it is approved and certified by the employer or authorized signatory, and printed in Arabic for Arab nationalities and in English for non-Arab nationalities.

evisa.rop.gov.om

https://www.rop.gov.om/OnlineServices/ eVisa/en/ApplyforVisaRenewal.aspx



Required documents

- Two personal photos (4 x 6) cm.
- A copy of the investor's passport, valid for a period of no less than six months.
- The original partnership certificate issued by the Ministry of Commerce and Industry with a copy of it.
- A copy of the signature form for partners authorized to sign issued by the Ministry of Commerce and Industry.
- Bring the labor license issued by the Ministry of Labor, to be stamped with the seal of an investor.
- A copy of a valid Oman Chamber of Commerce and Industry membership card
- A copy of a valid commercial register.

Original and copy of the medical examination for those coming from some countries specified by the Ministry of Health, including, for example (India, Pakistan, the Philippines, Bangladesh, Indonesia, Egypt, Sudan, Ethiopia, the Syrian Arab Republic, Nepal), provided that .this examination is certified by the Ministry of Health



Investor residency program

In the event that the applicant does not fulfill the conditions related to the investor residency program, he must apply for the ordinary visa (investment license).

Validity

From the date of stamping the visa on the passport.

Fee

- Ten years (551 OMR), inclusive of visa + residence card (all ROP fees)
- Five years (326 Omani riyals), including visa + residence card (all fees for the Royal Oman Police)
- Pensioners category (326 Omani riyals), including visa + residence card (all fees for the Royal Oman Police)

How to apply

The applicant must fill in all the required fields, which include the applicant's personal data, attachments and documents through the website and enter the applicant's email (each applicant must have an email through which he can submit the application and verify his application later in case of any document deficiencies)

Steps to study the application from:

Receipt of the request

Study the application according to the available documents

In the event that the documents are missing, the form is returned to the investor to amend and send it again In the event that the application is complete and all documents are attached, the initial acceptance will take place The investor is contacted to pay the fees Preparing a letter for the list of investors who have obtained the initial approval of the Royal Oman Police Security verification by the Royal Oman Police

Sending investor cards to the Investment Services Center

Communicate with investors to receive their cards

The last step is for the investor to visit the Royal Oman Police to stamp the visa on the passport

https://tejarah.gov.om/InvestorResidency/en

- Two personal photos (4 x 6) cm.
- A copy of the foreigner's passport, provided that it is valid for a period of no less than six months.
- A copy of the signature form for partners authorized to sign issued by the Ministry of Commerce and Industry.
- A copy of a valid affiliation card to the Oman Chamber of Commerce and Industry, along with a copy of a valid commercial register.
- Attach a printed and stamped letter from the employer stating the purpose of the applicant's presence in the Sultanate of Oman.
- The approval of the competent authorities for some professions, such as the medical, media, and religious professions...etc.

Investment license (regular visa)

- Advantages of an investment license:
- The investment license supports obtaining the necessary approvals, permits and licenses for the investment project.
- Providing an accurate digital database of the type and volume of foreign investments in the Sultanate of Oman
- A foreign investor may not establish an investment project without obtaining the investment license
- Speed and ease of control over the investment project subject to the Foreign Capital Investment Law.
- Upon obtaining the investment license, the investor enjoys the facilities granted by the Foreign Capital Investment Law.

Fee

- 0.900 Bz only
- The second fees related to the authorization are determined by the Ministry of Labor

How to apply

Submit the application by filling out the electronic form on the website of the Ministry of Commerce and Investment Promotion "Invest Easy." The applicant for the investment licensing program must submit his application to one of Sanad's offices or self-service by entering the data of all partners in the commercial registry in the investors' data in the system, and then the application turns into Investment Services Center, as they are concerned with studying investment license applications.

- Steps for obtaining an investment license
- licenses
- Permission management
- Enter the commercial registration number
- Download the permit certificate

- Copies of the identities of all investors who are in the commercial register
- A simplified description of the project (includes: sector name + activity name + project investment cost + project start date + partner signature on the project description)

Financial programs provided Authority for SME development. contribute in SMEs growth and development.

In-country added value

Financing various business opportunities through partnership projects with private sector institutions and companies to provide services and goods related to production inputs

Target group

Small and medium business owners

Financial Capital

250,000 OMR

Financing industrial projects and commercial franchise projects

Financing industrial projects such as manufacturing industries and other light and heavy industries, and financing franchise programs

Target g	roup	

Entrepreneurs

Financial Capital

250,000 OMR

Expansion of existing industrial projects

Work Capital Financing

Financing the working head of materials to cover the daily needs of the operating expenses of the institution, such as the costs of purchasing raw materials and semi-finished goods or goods, stores and spare parts, salaries and wages, transportation expenses and other costs, in order to maintain continuity. The production process from purchasing raw materials to selling production.

	Target group	Financial Capital
--	--------------	-------------------

Existing projects of small and medium enterprises

20.000 OMR

Financing incubated companies and businesses

Financing projects that are registered under the pre-incubation stage, the incubation stage or the stage of business accelerators, in order to facilitate their transfer.

Target group

Incubated companies and business accelerators

Financial Capital

25,000 OMR

Startups Financing

Financing technical and digital projects for young talents who have the capabilities to develop or import technologies that provide services to the sectors targeted by the Sultanate's development plans and programs

Target group

- Entrepreneurs
- New or existing technology and digital projects

Financial Capital 20,000 OMR





Additional Benefits

A range of exceptional services offered by Madayn, so you can easily get your business off the ground!

Made in Oman Membership



"Made in Oman campaign, which falls under the umbrella of Madayn, promotes Omanmade products and services and has the full support of the government and business community. You can apply through the website www.originoman.om or through meet the campaign's representatives at Madayn's Head Office in the Knowledge Oasis Muscat. Membership application is based on the following criteria:

Licensing of advertising banners installed on private land



Required Documents

- A copy of the company registration form (commercial register).
- A copy of the industrial registration license.
- A brief overview of the company or an electronic brochure about it.
- A copy of the authorized signature.
- A copy of the Oman Chamber of Commerce and Industry certificate.



Advantages

- Promote products under the umbrella of the "Made in Oman" campaign through publications, the Internet, television, radio, and the press.
- An opportunity to use the "Made in Oman" campaign slogan on your products.
- Eligibility to benefit from the marketing promotional offers from the "Made in Oman" campaign and from the partners of the Public Establishment for Industrial Estates.
- Opportunities to participate in exhibitions and events locally and internationally.
- Trade development opportunities through "consumer interview'' initiatives.
- Receive invitations to attend meetings and seminars to establish the knowledge network for the "Made in Oman" campaign.
- Permissions to access members' billboards through the "Made in Oman" campaign website.

Duration

7 working days

Services Providers Registration

This service allows institutions to register the names of companies to practice their activities within the industrial cities, such as contracting and consultancy activities



Exceptional Services

Oman Investment and Development Holding Company (an initiative) plays its role in the development, management and operation of the industrial and technical cities of Madayn by providing world-class facilities and logistical services in all of Madayn's industrial cities, in addition to comprehensive and distinctive services as an added value that meets the needs and aspirations of the business community in the industrial cities. Get to know the initiative companies:





Initiative for Comprehensive Services LLC.



MUBADRAH

Advantages

The investment arm of Madayn, which seeks to form and develop high-quality infrastructure projects in industrial cities throughout the Sultanate of Oman. Mada'in operates on a development model (live, work and leisure) that integrates the industrial and social infrastructure sectors.

Advantages

Providing maintenance and operation services for all cities of Madayn. These services include organizing activities, housing and catering services, operating and maintaining machinery and equipment, shares in the company



Meeza Marketing and Business Development Company



- Meeza Marketing and Business Development Company provides marketing and promotion services for all projects
- Social media management
- Website design and application design
- E-Marketing
- Planning and event management
- Brand Design

Industrial Innovation Academy





The Omani government's support for the Industrial Innovation Academy owned by Mubadara as part of the National Program to Promote Economic Diversification (Tanfeedh).



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